



USED CAR MANAGER

EVERYTHING WE DO STARTS WITH PEOPLE



Our human-centric focus is what makes us different from all other car companies, and it's at the heart of everything we create. If you want to join us in our mission to make people's lives less complicated, we offer you a chance to grow together with talented people who create a new automotive future.

WHAT YOU WILL DO

As our new Used Car Manager you will be an active part of the sales team based at Head Office in Herlev and part of a global used car Volvo network.

This is an exciting and demanding role, perfect for individuals looking for a challenge in a growing, progressive company where the used car business plays an important role in our value chain strategy.

Your main responsibility as a Used Car Manager is to increase sales, and create and ensure a premium purchase experience for customers by:

- Develop and increase sales with new methods and processes to achieve volume objectives while protecting residual values
- Facilitate usefull and valuable training workshops and coaching sessions with Volvo sales personnel, leading to sustainable change for growth and an increased understanding of Volvo's used car business.
- Develop and implementing the Volvo Selekt concept
- Oversee the sales of auction floor prices for used cars

DO YOU FIT THE PROFILE?

- Experience with used car sales within the Danish market or financial business areas
- Excellent knowledge of sales, marketing, financial analyses and strategic planning which is usually acquired through a combination of relevant commercial education and work experience
- Ability to communicate, persuade and meet people at eye level
- Project management experience with a strong will to perform
- Structured in time management and focused on meeting objectives
- Passion for optimizing and developing the used car business
- Strong organisation skills and able to manage multiple cross functional activities

WE OFFER

- Competitive salary, pension and insurance package
- Company car
- Fun, social activities and colleagues with a great sense of humor
- A challenging workplace in a strong global organisation in progress

HOW TO LEARN MORE AND APPLY

If you want to be a part of Volvo's journey into the future, please contact Sales Management by Lars Schrøder on +45 2720 5397.

You can apply for this interesting job on <https://sales-management.dk/volvo.html>

We will do interviews continuously and remove the job add once we have found the right candidate, so send your application today.

We look forward to hear from you.

VOLVOCARS.DK

Volvo Car Denmark A/S

Volvo Car Denmark is a national sales company within Volvo Car Corporation. We support our authorized dealer and repairer network, based on our ambition to create Freedom to move in a personal, sustainable and safe way. At our headoffice in Herlev we are 20 employees divided in Sales, Customer Service, Finance and Marketing that all values a positive, energetic and humourous work environment.